



# Commitment Integration

## Multifamily Acquisitions





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## Preface

The term “deal” is used frequently throughout this Job Aid. It is a term whose meaning and usage can vary among the parties involved in a transaction, as well as the Fannie Mae systems used to originate and deliver (complete) it. So, it is worthwhile at the outset to attempt to define a “deal”, both in a general sense and how the concept is applied in the context of the two Fannie Mae applications discussed in this Job Aid: DUS Gateway® and C&D™.

A general definition for deal might be the following:

### **deal** [deel]

noun

A proposed or ratified agreement between a party(ies) and Fannie Mae with defined terms and conditions that will be fulfilled by a combination of contracts, commitments, and transaction agreements. A deal normally results in the origination of one or more Mortgage Loans by the Lender for Delivery to Fannie Mae.

When considering how this definition is translated and applied by DUS Gateway and C&D, it is best to think in terms of the association of the various entities, or components, that comprise it, e.g., Commitments, Mortgage Loans, Properties (Collateral), Participants, and MBS Pools.

Consequently, in the context of DUS Gateway and C&D, the definition might be,

A construct or mechanism by which the various entities (objects, components) comprising one or more transactions may be combined or associated to create an accurate digital representation of the approved terms, conditions, and structure of the Mortgage Loans to be originated by the Lender and Delivered to Fannie Mae.

That said, there are important distinctions to be noted in terms of how a Deal is implemented by DUS Gateway and C&D.

In DUS Gateway, a 1-to-1 relationship exists between a Deal and a Mortgage Loan, and multiple Mortgage Loans are handled by linking them together via a Master Portfolio Deal.

In C&D, a Deal is akin to the concept of the Master Portfolio Deal in DUS Gateway.



## What is Commitment Integration?

Commitment Integration is the term used to describe the automated transmission of a subset of Deal and Commitment data from DUS Gateway to C&D for the purpose of submitting a Commitment for confirmation. The two applications were integrated to enable this functionality to provide a means for our Lenders to increase their operational efficiency by reducing unnecessary and duplicative manual data entry and preventing the errors that often result from it. A simple click of the “*Prepare C&D Data*” button in DUS Gateway will initiate a process that will ultimately transmit data to C&D and create a new Deal with a prepopulated Commitment in a *Draft* state, ready to be reviewed, edited, and submitted.

## Navigating to DUS Gateway

1. Go to Fannie Mae’s website: <http://www.fanniemae.com>

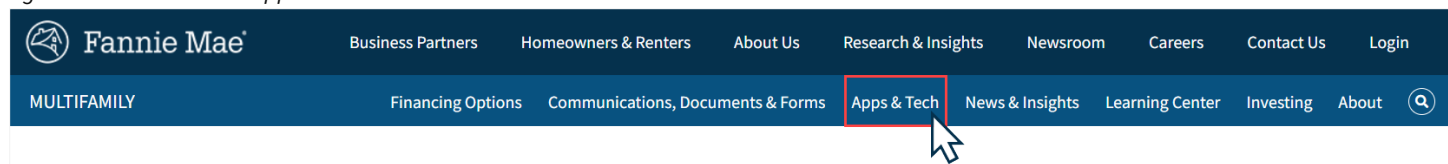
Hover over “[Business Partners](#)” in the page header to reveal the menu, then select “Multifamily.”

Figure 1: fanniemae.com Business Partners menu



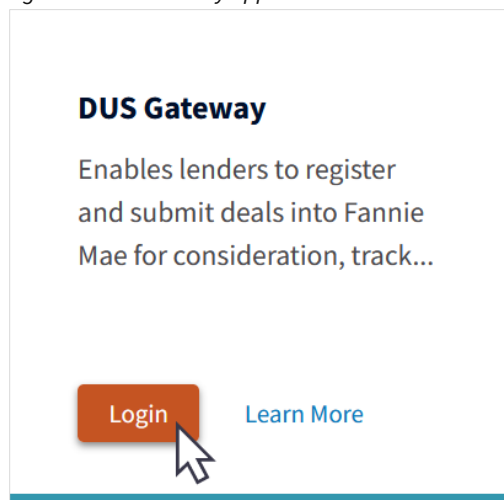
2. Click on “Apps & Tech” from the sub-header row on the [Multifamily](#) page.

Figure 2: fanniemae.com Apps & Tech link



3. On the [Applications & Technology](#) page, scroll down to locate the tile for [DUS Gateway](#), then click the “Login” button.

Figure 3: DUS Gateway App Tile





## Confirm Deal Eligibility

Commitment Integration can be used with any Deal provided the Deal has at least one Loan Option associated with it and the applicable (most recent) Fannie Mae Quote for that Deal has not expired based on the Quote Expiration Date.

Each time Commitment Integration is utilized, a new Deal is created in C&D along with an associated pre-populated Commitment based upon the Loan Option selected. Consequently, for Deals with multiple Mortgage Loans where it is either required or desired that the Mortgage Loans be associated (added) to the same Deal in C&D, Commitment Integration can only be used for one of the Mortgage Loans. The additional Commitments/Mortgage Loans for the Deal must be created in C&D using either the C&D Upload Template or manually via the UI.

The most common scenario requiring that multiple Commitments/Mortgage Loans be associated (added) to the same Deal is MBS pooling. C&D requires that all objects/entities {Commitment, Collateral, Loan, Participant, etc.} be associated (added) to the same Deal to associate them with one another; all must reside under the same “Deal Umbrella”, so to speak. Consequently, Mortgage Loans and the MBS Pools to which they should be associated (added) must both be associated (added) to the same Deal.

In other scenarios, it may simply be advantageous from a data entry perspective to associate (add) multiple Commitments/Mortgage Loans to the same Deal because the same Property Collateral or Participants can be associated to each of them. Some such examples would be DUS Split, Bifurcated, or Supplemental Mortgage Loans.

## Verify Deal Requirements

Prior to initiating the automated data transmission process, verify that the Deal meets all of the requirements listed below.

1. **Deal Status** must equal “*Under Application*”.
2. **Agreement Type** must equal “*DUS*” or “*Non-DUS*”.
3. **Loan Purpose** must **not** equal “*Credit Facility – Borrow Up*”.
4. **Structured** must be blank (value = “null”).
5. **Won/Loss Decision** must equal “*Won*”.
6. **Submitted to C&D** must equal “*No*”.
7. The **Quote Expiration Date** listed on the applicable (most recent) Fannie Mae Quote must be greater than or equal to the current date.

**NOTE:** Items 1-6 can be verified using the Deal Detail page for the Deal. (See Figure 4 below for field locations.)

**NOTE:** The Commitment may be created and populated in advance of Rate Lock, but it should not be submitted until after a Rate Lock has been obtained pursuant to [\*Part IV, Chapter 2: Rate Lock and Committing of the Multifamily Selling and Servicing Guide\*](#).



Figure 4: DUS Gateway Deal Detail Page | Deal Overview Section

Deal DetailChatterPropertiesDeal ParticipantsLoan OptionsAdditional Lender ContactsPre-Review and/or WaiversMore

Deal Overview

Account Name

Deal ID

Lender Contact

Deal Amount

Lender Contact Email

% Mission Driven ⓘ

Lender Contact Phone

20.0%

Originator

Estimated Loan Closing Date ⓘ

Deal Name

5/21/2022

2 Agreement Type

Scheduled MBS Issuance Date ⓘ

DUS

5/21/2022

Execution Type

1 Deal Status

MBS

Under Application

3 Loan Purpose

Application Issued to the Borrower?

Acquisition

Yes

Submission Type

Reactivation Comment

Pre-Review

Deal Submitted Date

Expanded PD

2/10/2022 1:46 PM

Green Financing Type ⓘ

Deal Submitted By

N/A

Review Counter

Chapter 9 Small Loans

3

No

In Resubmission Process?

Interest Rate Conversion Type

No

N/A

6 Submitted to C&D?

4 Structured

No

Soft Quote?

Planned Fannie Mae Acquisition Year

No

2022

Deal Administration Comments

Won/Loss

5 Decision Won

Edit Deal Decision

Deal Competitor

Conduit

Won/Lost Due to Certainty of Execution

Won/Lost Due to Proceeds

Won/Lost Due to Pricing

Won/Lost Due to IO Structure

Won/Lost Due to Other Structure

Won/Lost Due to Other Reason



## Initiate the Prepare C&D Process

After verifying that the Deal meets all of the requirements above, initiate the 3-step process to prepare and transmit the data to C&D by clicking the “**Prepare C&D Data**” button located at the top of any page within the Deal.

Figure 5: DUS Gateway Deal Detail | Prepare C&D Data

The screenshot shows the Fannie Mae DUS Gateway interface. At the top is a dark blue navigation bar with the Fannie Mae logo, 'DUS Gateway', and links for 'Home', 'Deal List', and 'More'. A search icon is also present. Below the navigation bar, the main content area displays deal information. On the left, there's a 'Deal' section with a crown icon, showing 'Herndon, VA | Pre-Review | Under Application'. To the right of this are '+ Follow' and 'Printable View' buttons. Below the deal title, there's a table of deal details: Originator, Sponsor(s), Primary Property Type (Conventional Multifamily), Chapter 9 Small Loans (No), and MAH (No). At the bottom of the main content area, there's a row of buttons: 'Ready to proceed', '2 warning(s)', 'Record Deal Decision', 'Prepare C&D Data' (highlighted with a red border and a mouse cursor), and 'Resubmit'. Below this row is a link: 'Please confirm you have received Borrower's authorization to request Pricing from Fannie Mae on this deal? Click Here'. At the very bottom is a horizontal menu with links: 'Deal Detail' (active), 'Chatter', 'Properties', 'Deal Participants', 'Loan Options', 'Additional Lender Contacts', 'Pre-Review and/or Waivers', and 'More'.

## Navigating the Process Steps

Each step of the process occurs on a separate page within the application. Buttons are located at the top and bottom of each of these process-step pages that enable various actions.

Figure 6: Prepare C&D Data Process Step Buttons

The screenshot shows a row of four buttons: 'Previous', 'Next', 'Save Draft', and 'Cancel'. Each button is numbered with a red circle containing a white number: 1 for 'Previous', 2 for 'Next', 3 for 'Save Draft', and 4 for 'Cancel'.

1. **Previous:** Click to navigate to the previous process-step page.
2. **Next:** Click to navigate to the next process-step page.
3. **Save Draft:** Click to save progress for later completion.
4. **Cancel:** Click to cancel the current process.



## Step 1 – Select Loan Option

Select the desired Loan Option by clicking the checkbox located above it in the Select Loan Option table row, then click the **Next** button to proceed to Step 2.

**NOTE:** The Loan Options displayed on this page should match those contained on the most recent Fannie Mae Quote.

Figure 7: Prepare C&D Data (Step 1 - Select Loan Option)

**Prepare C&D Data (Step 1 - Select Loan Option)**

2

Next

Save Draft

Cancel

| Select Loan Option                            | <div>1</div> <div><input checked="" type="checkbox"/></div>                        | <input type="checkbox"/>                                                           |
|-----------------------------------------------|------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|
| <b>Quoted Loan Option</b>                     | Ask   Tier 4   MBS   3.87% Fixed Rate<br>  25%   180 / 174 / 6 / 360   0   \$1.1MM | Ask   Tier 4   MBS   3.87% Fixed Rate<br>  25%   180 / 174 / 6 / 360   0   \$1.1MM |
| Loan Option ID                                | LO425015                                                                           | LO425051                                                                           |
| Maximum Constrained Loan Amount               | \$1,104,594                                                                        | \$1,104,594                                                                        |
| Maximum Loan Amount Increase % of Loan Amount | 5.00%                                                                              | 5.00%                                                                              |
| Loss Sharing Percent                          | 100%                                                                               | 100%                                                                               |
| Interest Rate Type / Product                  | Fixed Rate                                                                         | Fixed Rate                                                                         |
| Green Financing Type                          | N/A                                                                                | N/A                                                                                |
| Loan Term (months)                            | 180                                                                                | 180                                                                                |
| Prepayment Component (1)                      | Yield Maintenance                                                                  | Yield Maintenance                                                                  |
| Prepayment Component to Months (1)            | 174                                                                                | 174                                                                                |
| Prepayment Component (2)                      | 1% Fixed Prepayment                                                                | 1% Fixed Prepayment                                                                |
| Prepayment Component to Months (2)            | 177                                                                                | 177                                                                                |
| Declining Premium Schedule                    |                                                                                    |                                                                                    |
| Other Prepayment Premium Description          |                                                                                    |                                                                                    |
| Amortization Term (months)                    | 360                                                                                | 360                                                                                |
| Requested Maximum LTV                         | 25.0%                                                                              | 25.0%                                                                              |
| Interest Only Period (months)                 | 0                                                                                  | 0                                                                                  |
| Min. Actual Cooperative DSCR                  | N/A                                                                                | N/A                                                                                |
| Min. Underwritten DSCR                        | 5.00                                                                               | 5.00                                                                               |
| Min. Actual DSCR                              | 1.00                                                                               | 1.00                                                                               |
| Minimum Tier                                  | Tier 4                                                                             | Tier 4                                                                             |
| Guaranty Fee (bps)                            | 89.50                                                                              | 89.50                                                                              |
| Servicing Fee (bps)                           | 56.50                                                                              | 56.50                                                                              |
| Underwritten Floor - Fixed Rate Only          | 3.870%                                                                             | 3.870%                                                                             |
| Estimated Fixed Rate (at time of Quote)       | 3.870%                                                                             | 3.870%                                                                             |

2

Next

Save Draft

Cancel



## Step 2 – Select Pre-Review and/or Waiver

Select the Relevant Pre-Review and/or Waivers applicable to the Deal by ensuring the corresponding checkbox located in the leftmost column of the list is checked, then click the **Next** button to proceed to Step 3.

**NOTE:** All of the items in the list are selected by default. They can be deselected all at one time by clicking the “**Select All**” checkbox located in the column header to remove the checkmark.

Figure 8: Prepare C&D Data (Step 2 - Select Pre-Review and/or Waiver)

Prepare C&D Data (Step 2 - Select Pre-Review and/or Waiver)

Previous **Next** Save Cancel

**Select All** ☒

| Pre-Review and/or Waiver                       | Category                        | Sub-Category                             | Other Descriptor                                       | Other Comments | Description | Pre-Review and/or Waiver Decision | Conditions/Modified Acceptance Details |
|------------------------------------------------|---------------------------------|------------------------------------------|--------------------------------------------------------|----------------|-------------|-----------------------------------|----------------------------------------|
| <input checked="" type="checkbox"/> RS00265171 | Insurance                       | Property Damage                          | Builders Risk                                          |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265170 | Insurance                       | Property Damage                          | Builders Risk                                          |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265169 | Insurance                       | General Insurance Requirements           | Mortgagee or Mortgage Holder                           |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265168 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265167 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265166 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265165 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265164 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265163 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265162 | Pre-Review (Guide Requirements) | Green Mortgage Loans                     | Green Rewards - Loan Amount (greater than 5% proceeds) |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265161 | Pre-Review (Guide Requirements) | General Insurance Requirements           | Insurance Carrier Rating                               |                |             | Accepted with Conditions          |                                        |
| <input checked="" type="checkbox"/> RS00265160 | Pre-Review (Guide Requirements) | General Insurance Requirements           | Insurance Carrier Rating                               |                |             | Accepted with Conditions          |                                        |
| <input checked="" type="checkbox"/> RS00265159 | Pre-Review (Guide Requirements) | General Insurance Requirements           | Insurance Carrier Rating                               |                |             | Accepted with Conditions          |                                        |
| <input checked="" type="checkbox"/> RS00265158 | Pre-Review (Guide Requirements) | General Insurance Requirements           | Insurance Carrier Rating                               |                |             | Accepted with Conditions          |                                        |
| <input checked="" type="checkbox"/> RS00265157 | Pre-Review (Guide Requirements) | General Insurance Requirements           | Insurance Carrier Rating                               |                |             | Accepted with Conditions          |                                        |
| <input checked="" type="checkbox"/> RS00265156 | Pre-Review (Guide Requirements) | General Insurance Requirements           | Insurance Carrier Rating                               |                |             | Accepted with Conditions          |                                        |
| <input checked="" type="checkbox"/> RS00265155 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265154 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265153 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265152 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265151 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265150 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265149 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |
| <input checked="" type="checkbox"/> RS00265148 | Pre-Review (Guide Requirements) | Attributes and Characteristics Occupancy |                                                        |                |             | Accepted                          |                                        |

Previous **Next** Save Cancel

Select the Pre-Review and/or Waivers applicable to the Deal



## Step 3 – Review Deal Details

The information on the **Prepare C&D Data (Step 3 – Review Deal Details)** page is segmented into the 9 sections listed below. Carefully review the information contained within each section to ensure it is complete and accurate.

### 1) Adjustment to Approved Terms

Select the **Fannie Mae Seller Number** to be used for the Deal from the values in the field's dropdown menu. If applicable, populate the other editable fields within this section:

- Pre-Commitment Amount;
- Adjusted Tier;
- Adjusted Guaranty Fee (bps); and
- Adjusted Servicing Fee (bps).

**NOTE:** Fannie Mae Seller Number is the only required field required to be populated on this screen.

Figure 9: Prepare C&D Data (Step 3 – Review Deal Details) | Adjustment to Approved Terms Section

| Adjustment to Approved Terms                  |        |
|-----------------------------------------------|--------|
| Account Name                                  |        |
| Maximum Loan Amount Increase % of Loan Amount | 5.00%  |
| Maximum Constrained Loan Amount               |        |
| Minimum Tier                                  | Tier 4 |
| Guaranty Fee (bps)                            | 89.50  |
| Servicing Fee (bps)                           | 56.50  |
| Fannie Mae Seller Number                      |        |
| Pre-Commitment Amount                         |        |
| Adjusted Tier                                 |        |
| Adjusted Guaranty Fee (bps)                   |        |
| Adjusted Servicing Fee (bps)                  |        |

Figure 10: Prepare C&D Data (Step 3 – Review Deal Details) | Adjustment to Approved Terms Section - Fannie Mae Seller Number

|                          |  |
|--------------------------|--|
| Fannie Mae Seller Number |  |
| Pre-Commitment Amount    |  |
| Adjusted Tier            |  |



## 2) Deal

Figure 11: Prepare C&D Data (Step 3 – Review Deal Details) | Deal Section

| Deal                          |             |  |
|-------------------------------|-------------|--|
| Deal Name                     |             |  |
| Lender Contact                |             |  |
| Agreement Type                | DUS         |  |
| Execution Type                | MBS         |  |
| Loan Purpose                  | Acquisition |  |
| Deal ID                       |             |  |
| Business Lead                 |             |  |
| Submission Type               | Pre-Review  |  |
| Chapter 9 Small Loans         | No          |  |
| Interest Rate Conversion Type | N/A         |  |

## 3) Refinance Details

Figure 12: Prepare C&D Data (Step 3 – Review Deal Details) | Refinance Details Section

| Refinance Details                 |  |  |
|-----------------------------------|--|--|
| Existing Loan Holder ?            |  |  |
| Fannie Mae Refinance Type ?       |  |  |
| Existing Servicer ?               |  |  |
| Existing Fannie Mae Loan Number ? |  |  |



## 4) Loan Terms

Figure 13: Prepare C&D Data (Step 3 – Review Deal Details) | Loan Terms Section

| Loan Terms                             |                     |
|----------------------------------------|---------------------|
| Loan Option ID (Ask)                   | LO425015            |
| Interest Type                          | Fixed Rate          |
| Lien Position                          | 1                   |
| Supplemental Type                      |                     |
| Exercising Tier Dropping Option? ⓘ     |                     |
| Loan Term (months)                     | 180                 |
| Interest Only Period (months)          | 0                   |
| Amortization Term (months)             | 360                 |
| Loss Sharing Percent                   | 100%                |
| Loss Sharing Type                      | Pari Passu          |
|                                        |                     |
| Variable Product Type                  |                     |
| Prepayment Component (1) ⓘ             | Yield Maintenance   |
| Prepayment Component to Months (1) ⓘ   | 174                 |
| Prepayment Component (2) ⓘ             | 1% Fixed Prepayment |
| Prepayment Component to Months (2) ⓘ   | 177                 |
| Declining Premium Schedule ⓘ           |                     |
| Other Prepayment Premium Description ⓘ |                     |

## 5) Requested Tier Constrained Loan Amounts

Figure 14: Prepare C&D Data (Step 3 – Review Deal Details) | Requested Tier Constrained Loan Amounts Section

| Requested Tier Constrained Loan Amounts      |       |
|----------------------------------------------|-------|
| Requested Min UW DSCR per Guide Requirements | 5.00  |
| Requested Maximum LTV                        | 25.0% |



## 6) Commitment and Costs

Figure 15: Prepare C&D Data (Step 3 – Review Deal Details) | Commitment and Costs Section

| Commitment and Costs             |            |  |
|----------------------------------|------------|--|
| Rate Lock Type ?                 | Standard   |  |
| Interest Basis ?                 | Actual/360 |  |
| Loan Purchase Price (% of par) ? | 101.0%     |  |
| Estimated Origination Fee ?      | 100.00%    |  |

## 7) Pricing

Figure 16: Prepare C&D Data (Step 3 – Review Deal Details) | Pricing Section

| Pricing        |          |  |
|----------------|----------|--|
| Pricing Method | Standard |  |

## 8) Pre-Review and/or Waiver

Figure 17: Prepare C&D Data (Step 3 – Review Deal Details) | Pre-Review and/or Waiver Section

| Pre-Review and/or Waiver    |                                 |                                |                                                        |                              |                |             |                                   |                                        |
|-----------------------------|---------------------------------|--------------------------------|--------------------------------------------------------|------------------------------|----------------|-------------|-----------------------------------|----------------------------------------|
| Pre-Review and/or Waiver ID | Category                        | Sub-Category                   | Descriptor                                             | Other Descriptor             | Other Comments | Description | Pre-Review and/or Waiver Decision | Conditions/Modified Acceptance Details |
| RS00265171                  | Insurance                       | Property Damage                |                                                        | Builders Risk                |                |             | Accepted                          |                                        |
| RS00265170                  | Insurance                       | Property Damage                |                                                        | Builders Risk                |                |             | Accepted                          |                                        |
| RS00265169                  | Insurance                       | General Insurance Requirements |                                                        | Mortgagee or Mortgage Holder |                |             | Accepted                          |                                        |
| RS00265168                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265167                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265166                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265165                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265164                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265163                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265162                  | Pre-Review (Guide Requirements) | Green Mortgage Loans           | Green Rewards - Loan Amount (greater than 5% proceeds) |                              |                |             | Accepted                          |                                        |
| RS00265161                  | Insurance                       | General Insurance Requirements |                                                        | Insurance Carrier Rating     |                |             | Accepted with Conditions          |                                        |
| RS00265160                  | Insurance                       | General Insurance Requirements |                                                        | Insurance Carrier Rating     |                |             | Accepted with Conditions          |                                        |
| RS00265159                  | Insurance                       | General Insurance Requirements |                                                        | Insurance Carrier Rating     |                |             | Accepted with Conditions          |                                        |
| RS00265158                  | Insurance                       | General Insurance Requirements |                                                        | Insurance Carrier Rating     |                |             | Accepted with Conditions          |                                        |
| RS00265157                  | Insurance                       | General Insurance Requirements |                                                        | Insurance Carrier Rating     |                |             | Accepted with Conditions          |                                        |
| RS00265156                  | Insurance                       | General Insurance Requirements |                                                        | Insurance Carrier Rating     |                |             | Accepted with Conditions          |                                        |
| RS00265155                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265154                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265153                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265152                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265151                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265150                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265149                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |
| RS00265148                  | Pre-Review (Guide Requirements) | Attributes and Characteristics | Occupancy                                              |                              |                |             | Accepted                          |                                        |



## 9) Property

**NOTE:** Only the property designated as the Primary Property for the Deal will be displayed in this section.

Figure 18: Prepare C&D Data (Step 3 – Review Deal Details) | Property Section

| Property      |         |          |                         |                          |                 |                    |                 |                 |                |                       |
|---------------|---------|----------|-------------------------|--------------------------|-----------------|--------------------|-----------------|-----------------|----------------|-----------------------|
| Property Name | Address | MSA Code | Moderate Rehabilitation | Property Type            | Age Restricted? | Independent Living | Assisted Living | Skilled Nursing | Alzheimer Care | Affordability Program |
|               |         |          | No                      | Conventional Multifamily | No              |                    |                 |                 |                |                       |

When the completeness and accuracy of the data has been validated, click the **Submit to C&D** button to initiate the automated transmission from DUS Gateway to C&D.

Figure 19: Prepare C&D Data (Step 3 – Review Deal Details) | Submit to C&D Button

**Prepare C&D Data (Step 3 - Review Deal Details)**

PreviousSubmit to C&DSave DraftCancel

A dialog will be presented to confirm the selected action is desired. Click the **OK** button to proceed, or the **Cancel** button to return to Prepare C&D Data (Step 3 – Review Deal Details).

Figure 20: Prepare C&D Data (Step 3 – Review Deal Details) | Submit to C&D Confirmation Dialog

**dusaccess.my.salesforce.com says**  
You can submit to C&D only once. Are you sure you want to submit now?

OKCancel

Upon confirming the submission, a spinning gear icon will be displayed denoting the transmission of data is in-process.

Figure 21: Prepare C&D Data (Step 3 – Review Deal Details) | Submit to C&D - Data Transmission In-Process

**Prepare C&D Data (Step 3 - Review Deal Details)**

PreviousSubmit to C&DSave DraftCancel





When the data transmission is completed, the application will redirect to the Deal Detail page. The successful transmission of the data can be verified by navigating to the C&D Data page for the Deal. Select **“More”** from the Deal page options to open a menu containing additional items, then select **“C&D Data”** to open the page.

Figure 22: DUS Gateway Deal Page Options - More Menu

The screenshot shows the 'Deal Detail' page with a navigation bar at the top containing links: Deal Detail, Chatter, Properties, Deal Participants, Loan Options, Additional Lender Contacts, Pre-Review and/or Waivers, Deal Documents, and More. The 'More' link is highlighted with a red box and a red circle with the number 1. A dropdown menu is open, showing options: Broker/Correspondent, Quotes, Reason for Resubmissions, C&D Data (highlighted with a red box and a red circle with the number 2), Commitments, and Open Activities. The main content area shows a 'Deal Overview' section with fields for Account Name, Lender Contact, Lender Contact Email, and Lender Contact Phone. To the right, there are fields for Deal ID, Deal Amount, % Mission Driven (20.0%), and Estimated Loan Closing Date.

Figure 23: DUS Gateway C&D Data Page

The screenshot shows the 'C&D Data' page. At the top, there is a navigation bar with links: Home, Deal List, Reports, and More. Below the navigation bar, there is a section for the deal: 'Deal [redacted]' with a crown icon, 'Herndon, VA | Pre-Review | Under Application', and buttons for '+ Follow' and 'Printable View'. Below this, there is a table with columns: Originator, Sponsor(s), Primary Property Type, Chapter 9 Small Loans, MAH, and Is Potential Dual Registration?. The table contains one row with the following data: Originator [redacted], Sponsor(s) [redacted], Primary Property Type: Conventional Multifamily, Chapter 9 Small Loans: No, MAH: No, Is Potential Dual Registration?: No. Below the table, there is a section with buttons: 'Ready to proceed', '2 warning(s)', 'Record Deal Decision', 'Prepare C&D Data', and 'Resubmit'. Below this, there is a message: 'You have confirmed receipt of Borrower's authorization to request pricing from Fannie Mae on this deal.' Below the message, there is a navigation bar with links: Deal Detail, Chatter, Properties, Deal Participants, Loan Options, Additional Lender Contacts, Pre-Review and/or Waivers, C&D Data (highlighted with a red box), and More. Below the navigation bar, there is a section for 'C&D Data (1)' with a red box around it. It shows '1 item • Sorted by Commitment Number • Updated 9 minutes ago'. Below this, there is a table with columns: Commitment..., C&D Data ID, Loan Option I..., Description, Status, Message, and Last Modified ... The table contains one row with the following data: Commitment...: 999999, C&D Data ID: CD014418, Loan Option I...: LO425015, Description: Ask | Tier 4 | MBS | 3.87% Fixed Rate | 25% | 180 / 174 / 6 / 3..., Status: Success, Message: Data was successfully sent to C&D., Last Modified ...: [redacted]. Below the table, there is a 'View All' link.



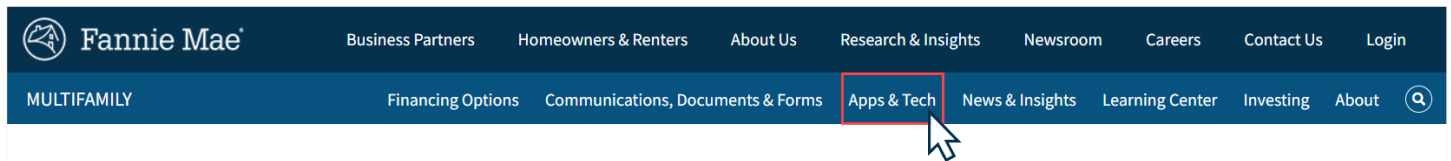
## Navigating to C&D

1. Go to Fannie Mae's website: <http://www.fanniemae.com>.

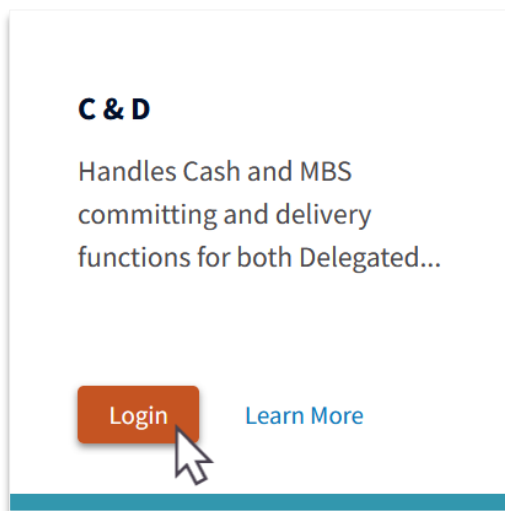
Hover over "[Business Partners](#)" in the page header to reveal the menu, then select "Multifamily."



2. Click on "Apps & Tech" from the sub-header row on the [Multifamily](#) page.



3. On the [Applications & Technology](#) page, scroll down to locate the tile for [DUS Gateway](#), then click the "Login" button.





## C&D Deal Creation

The “Summary by Deal” screen is the first page displayed when the Lender signs into C&D. The “Deal Pipeline” section will list the Deal submitted to C&D from DUS Gateway. The “Deal Name” hyperlink takes the user to the “Registration/Contacts” Information page.

HomeLegalContact UsMultifamily GuideHelpLog Out

Multifamily C & D™MenuContact MF

Transaction Listing: By Deal

By DealBy FundingBy CommitmentReportsAdminister

Summary By Deal

Printer Friendly Report

Deal Pipeline

Primary sort by 'Deal Last Updated Date' descending;  
1 - 25 of 46714 [next](#) | [last](#)

| Deal Name | Fannie Mae Seller | Total Funding in Deal (\$) | # Commitments | Deal Last Updated         |
|-----------|-------------------|----------------------------|---------------|---------------------------|
|           |                   | 0.00                       | 1             | 04/06/2022 2:51 PM<br>Ezt |

## C&D Registration/Contract Information

The data entered into DUS Gateway will flow to the “Registration/Contacts Information” page to create a new Deal.

HomeLegalContact UsMultifamily GuideHelpLog Out

Multifamily C & D™MenuContact MF

Registration/Contacts

Deal Name: Deal ID: Upload

RegisterCommitmentsCollateralParticipantsHedgesLoansBondsFinancing OptionsChange Requests

Registration / Contacts Information

Validate This PageReset

Deal Information

Date Registered

04/06/2022 2:51 PM by Ezt

Deal ID

51020

Fannie Mae Seller Name & Number

+

Deal Name

+

Deal Last Updated

04/06/2022 2:51 PM by Ezt

Seller Deal ID

+

Select Seller

Seller Information

Seller Contact Name

+ Jane Smith

Seller Contact E-mail

+ jane.smith@seller.com

Seller Contact Phone

+ (703) 555-1212

Seller Contact Fax

NAM Information

NAM Name

+ Select...

NAM Phone

Validate This PageReset

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## C&D Commitment

The “Commitments” tab will display the draft Commitment.

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Multifamily C & D™

Menu Contact MF

Commitments

Deal Name: Deal ID: [Upload](#)

Register **Commitments** Collateral Participants Hedges Loans Bonds Financing Options Change Requests

| Commitments       |                |                        |                            |                      |                         |                  |                               |                       |
|-------------------|----------------|------------------------|----------------------------|----------------------|-------------------------|------------------|-------------------------------|-----------------------|
| Commitment Number | Execution Type | Commitment Amount (\$) | Commitment Expiration Date | Commitment Submitted | Commitment Last Updated | Commitment State | Associated Seller Loan Number | Commitment Type       |
|                   | MBS            |                        |                            |                      | 04/06/2022 2:51 PM EZT  | Draft            |                               | Partial Interest Only |

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The Commitment Pipeline will display summary information on the draft Commitment.

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Multifamily C & D™

Menu Contact MF

Transaction Listing: By Commitment HDCORE Test V [FM Super User]

By Deal By Funding **By Commitment** Reports Administer

Summary By Commitment

[Printer Friendly Report](#)

Commitment Pipeline

Commitment State = All; Commitment Number = ; Primary sort by 'Last Updated Date' descending; Secondary sort by 'Commitment State' ascending

1 - 1 of 1

| Commitment Number | Execution Type | Commitment Amount (\$) | Commitment Expiration Date | Commitment Submitted | Commitment Confirmed | Fannie Mae Seller | Deal Name | Commitment Last Updated | Commitment State | Associated Seller Loan Number | ASAP+ |
|-------------------|----------------|------------------------|----------------------------|----------------------|----------------------|-------------------|-----------|-------------------------|------------------|-------------------------------|-------|
|                   | MBS            | 24,717,000.00          |                            |                      |                      |                   |           | 04/06/2022 2:51 PM EZT  | Draft            |                               | No    |
| Page Total:       |                | 24,717,000.00          |                            |                      |                      |                   |           |                         |                  |                               |       |

1 - 1 of 1

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## Commitment Information Section

Data from DUS Gateway will display in the “Commitment Information” section.

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Multifamily C & D™

Menu Contact MF

Commitment

Deal Name: Deal ID: [Upload](#)

Register **Commitments** Collateral Participants Hedges Loans Bonds Financing Options Change Requests

MBS Commitment

[Commitments](#)

| Commitment Information                              |                            |                                             |                          |
|-----------------------------------------------------|----------------------------|---------------------------------------------|--------------------------|
| Commitment Number                                   |                            | Commitment State                            | Draft                    |
| Commitment Last Updated                             | 04/06/2022 2:51 PM by EZT  | Commitment Submitted                        |                          |
| Fannie Mae Seller Name & Number                     |                            | Commitment Confirmed                        |                          |
| Commitment Expiration Date                          | +                          | Commitment Period (days)                    |                          |
| Fannie Mae Pre-Review                               | + Pre-Review Mortgage Loan | Pending Review?                             | <input type="checkbox"/> |
| Additional Disclosure? <a href="#">(Definition)</a> | +                          | Additional Disclosure Comments              |                          |
| Additional Disclosure Seller Contact Name           |                            | Additional Disclosure Seller Contact E-mail |                          |



## Pricing Attributes

The “Pricing Attributes” section will display a subset of data from DUS Gateway.

|                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Pricing Attributes</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Execution Type                           | MBS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Delivery Channel Type<br>(Definition)    | + DUS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Tier / Level                             | + 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Pricing Structure<br>(Information)       | + Standard                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Additional Debt?                         | +                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Loan Purpose                             | + Acquisition<br><b>If Refinance:</b><br>Existing Loan Holder :<br>Fannie Mae Refinance Type :<br>Lender Refinance Type :<br>Other Refinance Type :<br>If Other :<br><b>If Conversion:</b><br>Conversion Type :<br>Old Fannie Mae Loan Number :<br>(Go to HCD Core)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Property Type<br>(Definition)            | + Multifamily                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Other Attributes (Select all applicable) | <div><input type="checkbox"/> Early Rate Lock<input type="checkbox"/> Moderate Rehab<input type="checkbox"/> Bifurcated Structure<input type="checkbox"/> Independent Living (IL)</div> <div><input checked="" type="checkbox"/> Streamlined Rate Lock<input type="checkbox"/> Substantial Rehab<input type="checkbox"/> Split Mortgage Loan<input type="checkbox"/> Assisted Living (AL)</div> <div><input type="checkbox"/> Single Asset Substitution<input type="checkbox"/> New Construction<input type="checkbox"/> FHA/VA/RHS Gov't Insured/Guaranteed<input type="checkbox"/> Alzheimer's (ALZH)</div> <div><input type="checkbox"/> DUS MAST<input type="checkbox"/> DUS Plus Mezzanine<input type="checkbox"/> Multifamily Housing Preservation<input type="checkbox"/> Skilled Nursing Facility (SNF)</div> <div><input type="checkbox"/> Small Loan<input type="checkbox"/> Interest Reduction Payment (IRP) Subsidy<input type="checkbox"/> Multifamily Bridge Loan</div> |
| Mezzanine Financing Type MAH Type        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| New Product Comments                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

## Commitment Details

Commitment Details and ARM Loan Attributes (if variable rate) sections will display a subset of data from DUS Gateway. Lenders should enter “Loan Option ID” under the “Loan Option ID” field.

|                                                       |                                                                                                                                                                                                                                                                                                                      |
|-------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Commitment Details</b>                             |                                                                                                                                                                                                                                                                                                                      |
| + Types of Commitment Variances/Waivers               | <div><input type="checkbox"/> Non-Delegated Insurance Waivers</div> <div><input type="checkbox"/> Non-Delegated Legal Waivers</div> <div><input type="checkbox"/> Other Guide Waivers</div> <div><input type="checkbox"/> Underwriting Standards Variances</div> <div><input checked="" type="checkbox"/> None</div> |
| Commitment Amount (\$)                                | + 24,717,000.00<br>Check box if <a href="#">Large Loan</a> <input type="checkbox"/><br>Check box if <a href="#">ASAP+</a> <input type="checkbox"/><br>POC?                                                                                                                                                           |
| Investor Price (%)                                    | +                                                                                                                                                                                                                                                                                                                    |
| Interest Only?                                        | + Partial<br># of months 72                                                                                                                                                                                                                                                                                          |
| Original Term of Loan (months)                        | + 120                                                                                                                                                                                                                                                                                                                |
| Est. LTV at Commitment (%) (Combined if Supplemental) | +                                                                                                                                                                                                                                                                                                                    |
| Cross Default / Cross Collateralize                   | +                                                                                                                                                                                                                                                                                                                    |
| Loan Crossed?                                         | +                                                                                                                                                                                                                                                                                                                    |
| Current Interest Rate (%)                             | +                                                                                                                                                                                                                                                                                                                    |
| Guaranty Fee Rate (%)                                 | + 1.09000                                                                                                                                                                                                                                                                                                            |
| Date of Trade (mm/dd/yyyy)                            | +                                                                                                                                                                                                                                                                                                                    |
| Is Fannie Mae the Investor/Buyer of the Security?     | +                                                                                                                                                                                                                                                                                                                    |
| ARM Attributes (Not Applicable)                       |                                                                                                                                                                                                                                                                                                                      |

|             |                                       |
|-------------|---------------------------------------|
| DUS Gateway | + Deal ID <input type="text"/>        |
|             | + Loan Option ID <input type="text"/> |

|                                                                    |              |
|--------------------------------------------------------------------|--------------|
| Interest Type                                                      | + Fixed      |
| Fannie Mae Participation (%)                                       | +            |
| Interest Accrual Method                                            | + Actual/360 |
| Amortization Term (months)                                         | + 360        |
| Est. DSCR at Commitment (Combined if Supplemental)<br>(Definition) | +            |
| Future Cross Eligibility                                           | +            |
| Servicing Fee Rate (%)                                             | + 0.62000    |
| Lender Pass Through Rate (%)                                       | +            |
| Original Book Entry Date                                           | +            |
| Trader (Investor)                                                  | +            |



## Recourse and Prepayment Protection Type/Defeasance Sections

“Recourse” and “Prepayment Protection Type/Defeasance” fields will display a subset of data from DUS Gateway.

|                                         |                  |  |                            |                                    |
|-----------------------------------------|------------------|--|----------------------------|------------------------------------|
| Recourse (Delivery Channel Type = DUS)  |                  |  |                            |                                    |
| Recourse Plan                           | + DUS Pari Passu |  | Modified DUS Loss Sharing? | + No                               |
| DUS Loss Sharing Level                  | +                |  | FHA Risk Sharing?          | + Lender Loss Sharing % = 100.0000 |
| Additional Lender Loss Sharing          |                  |  |                            | + FHA Risk Sharing % =             |
| Additional Lender Loss Sharing Comments |                  |  |                            |                                    |

|                                                                                                                                                          |                                                                         |          |                                                        |                                                                                                                                                                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|----------|--------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Prepayment Protection Type and Defeasance                                                                                                                |                                                                         |          |                                                        |                                                                                                                                                                    |
| + Please select from the list below. Selection of Other Prepayment Options will require additional data entry. ( <a href="#">Prepayment Protection</a> ) |                                                                         |          |                                                        |                                                                                                                                                                    |
| + Prepayment Protection Types and Defeasance: (Check <b>all</b> that apply. At least one Prepayment Protection Type is required.)                        |                                                                         |          |                                                        |                                                                                                                                                                    |
| <input type="checkbox"/> Prepayment Lockout                                                                                                              | <input type="checkbox"/> Fee Maintenance                                |          | <input type="checkbox"/> Defeasance Eligibility Period |                                                                                                                                                                    |
| <input checked="" type="checkbox"/> Yield Maintenance                                                                                                    | <input type="checkbox"/> Other Prepayment Premium                       |          |                                                        |                                                                                                                                                                    |
| <input checked="" type="checkbox"/> Declining Premium                                                                                                    | <input checked="" type="checkbox"/> No Prepayment Premium (Open Period) |          |                                                        |                                                                                                                                                                    |
|                                                                                                                                                          | From Month                                                              | To Month | Term (months)                                          | Other                                                                                                                                                              |
| Prepayment Protection Type                                                                                                                               |                                                                         |          |                                                        |                                                                                                                                                                    |
| Yield Maintenance<br>( <a href="#">1% Prepay</a> )                                                                                                       | 1                                                                       | 114      | 114                                                    | Constant Maturity Treasury?<br>Security Rate (%)<br>Security Due Date (mm/yyyy)<br>Security Rate (%) Increase at Prepayment                                        |
| Declining Premium                                                                                                                                        | 115                                                                     | 117      | 3                                                      | Declining Premium Schedule Including 1% Prepay OR Other Year Schedule<br>Delete From Month To Month Prepayment Rate (%)<br>3-yr<br>5-yr<br>7-yr<br>10-yr 1% prepay |
| No Prepayment Premium (Open Period)                                                                                                                      | 118                                                                     | 120      | 3                                                      | N/A                                                                                                                                                                |



## Transaction Fees and Lender Certificate Sections

“Total Origination Fees” will display data previously entered in DUS Gateway.

| Transaction Fees                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |                   |                   |                 |                             |                    |                         |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------------|-------------------|-----------------|-----------------------------|--------------------|-------------------------|
| Note: The actual Fee Draft will occur within two business days of the Draft File Created Date.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |                   |                   |                 |                             |                    |                         |
| Lender Fee Administration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |          |                   |                   |                 |                             |                    |                         |
| Delete Select                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Fee Type | Expected Rate (%) | Expected Fee (\$) | Actual Fee (\$) | Full or Partial Fee Waiver? | Fee Payment Event  | Draft File Created Date |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |          | Actual Rate (%)   |                   |                 |                             | Fee Payment Method | Actual Wire Date        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |          |                   |                   |                 |                             |                    | Wire Category           |
| Fannie Mae Fee Administration                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |          |                   |                   |                 |                             |                    |                         |
| Lender Certificate (Form 4527)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |                   |                   |                 |                             |                    |                         |
| Is this Commitment Eligible for a Discount? (Definition)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |          |                   |                   |                 |                             |                    |                         |
| Origination Fee and Premium                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |                   |                   |                 |                             |                    |                         |
| * For the purposes of this certification, Broker/Correspondent is defined as a third party unrelated to the Lender.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |          |                   |                   |                 |                             |                    |                         |
| Fee Description Value                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |          |                   |                   |                 |                             |                    |                         |
| Total Origination Fee Paid or to be Paid Directly by Borrower (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |                   |                   |                 |                             |                    |                         |
| + 160,660.50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |          |                   |                   |                 |                             |                    |                         |
| Origination Fee Retained by Lender (\$) (including its employees, related entities and securities trading affiliates)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |          |                   |                   |                 |                             |                    |                         |
| + 37,075.50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |                   |                   |                 |                             |                    |                         |
| Origination Fee paid to Broker/Correspondent (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |                   |                   |                 |                             |                    |                         |
| Total Premium from Cash Sale or MBS Execution (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |                   |                   |                 |                             |                    |                         |
| Premium Retained by Lender (\$) (including its employees, related entities and securities trading affiliates)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |          |                   |                   |                 |                             |                    |                         |
| +                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |                   |                   |                 |                             |                    |                         |
| Premium Paid to Broker/Correspondent (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |          |                   |                   |                 |                             |                    |                         |
| +                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |                   |                   |                 |                             |                    |                         |
| Fannie Mae Portion of Excess Origination Fee (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |                   |                   |                 |                             |                    |                         |
| +                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |                   |                   |                 |                             |                    |                         |
| Fannie Mae Portion of Excess Premium (\$)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |          |                   |                   |                 |                             |                    |                         |
| +                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |          |                   |                   |                 |                             |                    |                         |
| Origination Fee as Percent of Commitment Amount (%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |          |                   |                   |                 |                             |                    |                         |
| Origination Fee and Premium as Percent of Commitment Amount (%)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |          |                   |                   |                 |                             |                    |                         |
| Name of Broker / Correspondent                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |                   |                   |                 |                             |                    |                         |
| Broker/Correspondent Name Broker/Correspondent Type                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |          |                   |                   |                 |                             |                    |                         |
| Is there an Executed Correspondent Agreement?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |          |                   |                   |                 |                             |                    |                         |
| Lender Certificate Agreement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |          |                   |                   |                 |                             |                    |                         |
| We certify that the fees and premiums indicated above represent a full, accurate, and fair disclosure of the amount of: any and all Origination Fees paid by the Borrower; fees retained by the Lender (including its employees); fees paid to any Broker/Correspondent; any premium from a Cash Sale or MBS Execution; any premium retained by the Lender (including its employees); and/or any premium paid to a Broker/Correspondent.                                                                                                                                                                                                                                                                                                                                                                                                                  |          |                   |                   |                 |                             |                    |                         |
| We further certify that (i) no indirect Broker/Correspondent fees were paid in connection with this transaction, except as disclosed by the Lender in the "Comments" section of C&D, (ii) any Broker/Correspondent is independent of Lender, (iii) no amount of the Servicing Fee on this Mortgage Loan has been or will be paid to anyone other than the Lender except in compliance with the provisions of the Lender Contract, the Multifamily Selling and Servicing Guide, the Transaction Documents, and/or other contractual requirement entered into with Fannie Mae, and (iv) the Mortgage Loan and the origination process for the Mortgage Loan comply with the requirements of the Lender Contract, the Multifamily Selling and Servicing Guide, the Transaction Documents, and/or other contractual requirement entered into with Fannie Mae. |          |                   |                   |                 |                             |                    |                         |
| + Check Here to Certify <input type="checkbox"/>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |          |                   |                   |                 |                             |                    |                         |

## Property Association Section

Property data entered in DUS Gateway will be associated to the draft Commitment.

| Property Association                |                             |                    |                                   |                   |
|-------------------------------------|-----------------------------|--------------------|-----------------------------------|-------------------|
| Select                              | Collateral Reference Number | Collateral Name/ID | Address 1/Lot & Block Description | City, State & Zip |
| <input checked="" type="checkbox"/> |                             |                    |                                   |                   |



## Property Collateral

### Short Property Section

The “Short Property” section of the associated “Property Collateral” will display the Property data entered in DUS Gateway. Lenders must verify that the Property address matches the Loan Documents and adhere to Guidelines on entering addresses and multiple Property addresses.

HomeLegalContact UsMultifamily GuideHelpLog Out

Multifamily C & D™MenuContact MF

Property CollateralDeal Name: Deal ID: Upload

RegisterCommitmentsCollateralParticipantsHedgesLoansBondsFinancing OptionsChange Requests

Property CollateralCollateral

Validate Property CollateralValidate Short Property CollateralReset

Association

| Commitments | Commitment Number | Execution Type | Commitment Amount (\$) | Commitment Expiration Date |
|-------------|-------------------|----------------|------------------------|----------------------------|
|             |                   | MBS            | 24,717,000.00          |                            |

Property References

| Collateral Reference Number | Property ID |
|-----------------------------|-------------|
|                             | ---         |

Short Property

|                              |                                                                                                                             |                                                                          |           |
|------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|-----------|
| Property Name                | +                                                                                                                           | Property Financial Type                                                  | + Base    |
| Property Type (Definition)   | + Multifamily                                                                                                               | Age Restricted (as defined in the Housing for Older Persons Act (HOPA))? | + No      |
| Green Building Certification | + Organization :<br>Select...<br>Certification :<br>Select...<br>Version :<br>Select...<br>Level :<br>Select...             | Is Green Building Certification Final?                                   | Select... |
| Primary Property Address     | Address:<br>1: Address:<br>2: Address:<br>Lot & Block:<br>Description:<br>+ City :<br>+ State & Postal Code :<br>+ County : | Continuum of Care Residential Community Property?                        | Select... |

## Updating Commitment & Property Collateral Data in C&D

“Commitment” and “Property Collateral” data can be updated in C&D in two ways:

1. Manually by entering data directly into C&D.
2. Using the C&D Upload Template.

**NOTE:** Uploading the Commitments worksheet of the C&D Upload Template will overwrite all the Commitment data previously sent from DUS Gateway with the values contained in the worksheet, null or otherwise. However, Property Collateral information in C&D can be selectively/incrementally updated using the C&D Upload Template without overwriting all the existing values. This includes adding Additional Property Collateral records. Please see [FAQ #20](#) for additional information and contact the Multifamily Acquisitions team with any questions.



## Appendix A – DUS Gateway to C&D Data Translation

Table 1: DUS Gateway to C&D Data Translation

| # | DUS Gateway Page | DUS Gateway Field | C&D Commitment Section    | C&D Field             | Translation                                                                                                                                                                                                                      |
|---|------------------|-------------------|---------------------------|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Deal Detail      | Deal Name         | Register/Deal Information | Deal Name             | N/A                                                                                                                                                                                                                              |
| 2 | Deal Detail      | Deal ID           | Commitment Details        | DUS Gateway Deal ID   | N/A                                                                                                                                                                                                                              |
| 3 | Deal Detail      | Submission Type   | Commitment Information    | Fannie Mae Pre-Review | 1. Pre-Review (4660) = Pre-Review Mortgage Loan<br>2. Guide and Pricing Waiver (if applicable) ...Performance Differentiation...Performance Differentiation - Lite... Pricing Waiver Only = Delegated Mortgage Loan              |
| 4 | Deal Detail      | Execution Type    | Pricing Attributes        | Execution Type        | Cash = Cash<br>MBS = MBS<br>Bond Credit Enhancement = BCE                                                                                                                                                                        |
| 5 | Deal Detail      | Agreement Type    | Pricing Attributes        | Delivery Channel Type | DUS = DUS<br>Non-DUS = MFLEX                                                                                                                                                                                                     |
| 6 | Loan Option      | Minimum Tier      | Pricing Attributes        | Tier / Level          | Tier 2 = 2<br>Tier 3 = 3<br>Tier 4 = 4                                                                                                                                                                                           |
| 7 | Loan Option      | Pricing Method    | Pricing Attributes        | Pricing Structure     | Standard = Standard<br>Enhanced Standard = Enhanced Standard<br>Tier Plus = Tier Plus<br>Tier Plus/Plus = Tier Plus/Plus<br>Any other DUS Gateway Pricing Method value is not translated into a C&D value - field will be blank. |



| #  | DUS Gateway Page | DUS Gateway Field                | C&D Commitment Section            | C&D Field                  | Translation                                                                                                                                                                                                                                                                                   |
|----|------------------|----------------------------------|-----------------------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 8  | Loan Option      | Supplemental Type                | Pricing Attributes                | Supplemental               | Coterminous = Coterminous Supplemental<br>Non-Coterminous = Non-Coterminous Supplemental<br>Any other DUS Gateway Supplemental Type value is not translated into a C&D value - field will be blank.                                                                                           |
| 9  | Loan Option      | Lien Position                    | Pricing Attributes                | Supplemental Lien Position | 1 = 1st<br>2 = 2nd<br>3 = 3rd<br>4 = 4th<br>>4 = Other                                                                                                                                                                                                                                        |
| 10 | Deal Detail      | Loan Purpose                     | Pricing Attributes                | Loan Purpose               | 1. Supplemental...Assumption with Supplemental...Moderate Rehab Supplemental = Not an Acquisition, Refinance, or Conversion<br>2. Acquisition = Acquisition<br>3. Refinance = Refinance<br>Any other DUS Gateway Loan Purpose value is not translated into a C&D value - field will be blank. |
| 11 | Deal Detail      | Interest Rate Conversion Type    | Pricing Attributes – Loan Purpose | Conversion Type            | ARM to Fixed conversion = ARM Conversion to Fixed                                                                                                                                                                                                                                             |
| 12 | Loan Option      | Exercising Tier Dropping Option? | Pricing Attributes                | Tier Drop Eligible?        | N/A                                                                                                                                                                                                                                                                                           |
| 13 | Deal Detail      | Existing Loan Holder             | Pricing Attributes – Loan Purpose | Existing Loan Holder       | N/A                                                                                                                                                                                                                                                                                           |
| 14 | Deal Detail      | Fannie Mae Refinance Type        | Pricing Attributes – Loan Purpose | Fannie Mae Refinance Type  | N/A                                                                                                                                                                                                                                                                                           |
| 15 | Deal Detail      | Existing Fannie Mae Loan Number  | Pricing Attributes – Loan Purpose | Old Fannie Mae Loan Number | N/A                                                                                                                                                                                                                                                                                           |



| #  | DUS Gateway Page | DUS Gateway Field        | C&D Commitment Section                                       | C&D Field                                                                                   | Translation                                                                                                                                                                                                                                                                                                                    |
|----|------------------|--------------------------|--------------------------------------------------------------|---------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 16 | Property         | Property Type            | Pricing Attributes                                           | Property Type                                                                               | 1. Limited Equity Cooperative...Market-Rate Cooperative = Cooperative<br>2. Conventional Multifamily = Multifamily<br>3. Manufactured Housing Community = Manufactured Housing<br>4. Student-Dedicated = Dedicated Student Housing<br>5. Student-Non-Dedicated = Multifamily<br>6. Seniors = Seniors<br>7. Military = Military |
| 17 | Deal Detail      | Chapter 9 Small Loans    | 1. Pricing Attributes – Other Attributes<br>2. Property Type | 1. Small Loan<br>2. Underwritten to Standards Described in the DUS Guide Pt. III B Chap. 9? | Chapter 9 Small Loans = Yes 1a. Small Loan is checked<br>1b. Underwritten to Standards Described in the DUS Guide Pt. III B Chap. 9? = Yes                                                                                                                                                                                     |
| 18 | Loan Option      | Rate Lock Type           | Pricing Attributes – Other Attributes                        | 1. Early Rate Lock (retiring in C&D 9.0 release)<br>2. Streamlined Rate Lock                | 1. If Rate Lock Type = Early then Early Rate Lock is checked<br>2. If Rate Lock Type = Streamlined then Streamlined Rate Lock is checked                                                                                                                                                                                       |
| 19 | Property         | Moderate Rehabilitation? | Pricing Attributes – Other Attributes                        | Moderate Rehab                                                                              | If Moderate Rehabilitation? = Yes, then Moderate Rehab is checked                                                                                                                                                                                                                                                              |
| 20 | Property         | Independent Living       | Pricing Attributes – Other Attributes                        | Independent Living (IL)                                                                     | If Independent Living = Yes, then Independent Living (IL) is checked                                                                                                                                                                                                                                                           |
| 21 | Property         | Assisted Living          | Pricing Attributes – Other Attributes                        | Assisted Living (AL)                                                                        | If Assisted Living = Yes, then Assisted Living (AL) is checked                                                                                                                                                                                                                                                                 |
| 22 | Property         | Alzheimer Care           | Pricing Attributes – Other Attributes                        | Alzheimer's (ALZH)                                                                          | If Alzheimer Care = Yes, then Alzheimer's (ALZH) is checked                                                                                                                                                                                                                                                                    |
| 23 | Property         | Skilled Nursing          | Pricing Attributes – Other Attributes                        | Skilled Nursing Facility (SNF)                                                              | If Skilled Nursing= Yes, then Skilled Nursing Facility (SNF) is checked                                                                                                                                                                                                                                                        |



| #  | DUS Gateway Page | DUS Gateway Field                                        | C&D Commitment Section | C&D Field                      | Translation                                                                                                                                                                                                                                                                                              |
|----|------------------|----------------------------------------------------------|------------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 24 | Property         | Affordability Program                                    | Pricing Attributes     | MAH Type                       | 1. 4% LIHTC = LIHTC<br>2. 9% LIHTC = LIHTC<br>3. 4% LIHTC with HAP - Project Based Section 8 = Both LIHTC & Project Based HAP<br>4. 9% LIHTC with HAP - Project Based Section 8 = Both LIHTC & Project Based HAP<br>5. HAP - Project Based Section 8 = Proj Based HAP (incl. Sec. 8)<br>6. Other = Other |
| 25 | Loan Option      | Maximum Constrained Loan Amount or Pre-Commitment Amount | Commitment Details     | Commitment Amount (\$)         | N/A                                                                                                                                                                                                                                                                                                      |
| 26 | Loan Option      | Interest Type                                            | Commitment Details     | Interest Type                  | Fixed Rate = Fixed<br>Variable Rate = Variable                                                                                                                                                                                                                                                           |
| 27 | Loan Option      | Interest Only Period (months)                            | Commitment Details     | Interest Only?                 | 1. If Interest Only Period (months) equals Loan Term, then Interest Only? = Yes<br>2. If Interest Only Period (months) does not equal Loan Term, then Interest Only? = Partial<br>3. If Interest Only Period (months) equals 0, then Interest Only? = No                                                 |
| 28 | Loan Option      | Interest Basis                                           | Commitment Details     | Interest Accrual Method        | N/A                                                                                                                                                                                                                                                                                                      |
| 29 | Loan Option      | Loan Term (months)                                       | Commitment Details     | Original Term of Loan (months) | N/A                                                                                                                                                                                                                                                                                                      |
| 30 | Loan Option      | Amortization Term (months)                               | Commitment Details     | Amortization Term (months)     | N/A                                                                                                                                                                                                                                                                                                      |
| 31 | Loan Option      | Servicing Fee (bps) or Adjusted Servicing Fee (bps)      | Commitment Details     | Servicing Fee Rate (%)         | Convert to %                                                                                                                                                                                                                                                                                             |



| #  | DUS Gateway Page | DUS Gateway Field                                  | C&D Commitment Section                    | C&D Field                                                        | Translation                                                                                                                                                                                                                     |
|----|------------------|----------------------------------------------------|-------------------------------------------|------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 32 | Loan Option      | Guaranty Fee (bps) or Adjusted Guaranty Fee (bps)  | Commitment Details                        | Guaranty Fee Rate (%)                                            | Convert to %                                                                                                                                                                                                                    |
| 33 | Loan Option      | Underwritten Variable / Max Lifetime Interest Rate | ARM Attributes (Interest type = Variable) | Lifetime Maximum Interest Rate (%)                               | N/A                                                                                                                                                                                                                             |
| 34 | Loan Option      | Loss Sharing Type                                  | Recourse (Delivery Channel Type)          | Recourse Plan                                                    | 1. Standard DUS = DUS Loss Sharing<br>2. Pari Passu (Agreement Type = DUS) = DUS Pari Passu<br>3. Pari Passu (Agreement Type = Non-DUS) = Shared - Pari Passu<br>Any other DUS Gateway Loss Sharing Type equates to No Recourse |
| 35 | Loan Option      | Loss Sharing Percent                               | Recourse (Delivery Channel Type)          | Lender Loss Sharing %                                            | N/A                                                                                                                                                                                                                             |
| 36 | Loan Option      | Loss Sharing Percent                               | Recourse (Delivery Channel Type)          | Modified DUS Loss Sharing?                                       | 1. 100% = No<br>2. <> 100% = Yes                                                                                                                                                                                                |
| 37 | Loan Option      | Prepayment Component (1)                           | Prepayment Protection Type and Defeasance | Prepayment Protection Type and Defeasance (Check All that Apply) | An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.<br>Prepayment fields will be blank in C&D.<br>Valid prepayment combinations are listed in Appendix B.  |
| 38 | Loan Option      | Prepayment Component to Months (1)                 | Prepayment Protection Type and Defeasance | Prepayment Protection Type and Defeasance                        | An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.<br>Prepayment fields will be blank in C&D.<br>Valid prepayment combinations are listed in Appendix B.  |
| 39 | Loan Option      | Prepayment Component (2)                           | Prepayment Protection Type and Defeasance | Prepayment Protection Type and Defeasance                        | An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.                                                                                                        |



| #  | DUS Gateway Page | DUS Gateway Field                    | C&D Commitment Section                    | C&D Field                                                                                                           | Translation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|----|------------------|--------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    |                  |                                      |                                           |                                                                                                                     | Prepayment fields will be blank in C&D.<br>Valid prepayment combinations are listed in Appendix B.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 40 | Loan Option      | Prepayment Component to Months (2)   | Prepayment Protection Type and Defeasance | Prepayment Protection Type and Defeasance                                                                           | An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.<br>Prepayment fields will be blank in C&D.<br>Valid prepayment combinations are listed in Appendix B.                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 41 | Loan Option      | Declining Premium Schedule           | Prepayment Protection Type and Defeasance | Prepayment Protection Type and Defeasance                                                                           | An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.<br>Prepayment fields will be blank in C&D.<br>Valid prepayment combinations are listed in Appendix B.                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 42 | Loan Option      | Other Prepayment Premium Description | Prepayment Protection Type and Defeasance | Prepayment Protection Type and Defeasance                                                                           | An invalid combination of Prepayment Component (1) and Prepayment Component (2) will not be translated into a C&D value.<br>Prepayment fields will be blank in C&D.<br>Valid prepayment combinations are listed in Appendix B.                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 43 | Loan Option      | Estimated Origination Fee            | Lender Certificate                        | 1. Total Origination Fee Paid or to be Paid Directly by Borrower (\$)<br>2. Origination Fee Retained by Lender (\$) | 1. If (Estimated Origination Fee != Null or 0), then Total Origination Fee Paid or to be Paid Directly by Borrower (\$) = [(Estimated Origination Fee/100)*Maximum Constrained Loan Amount] else Total Origination Fee Paid or to be Paid Directly by Borrower (\$) will be blank in C&D<br>2. If (Estimated Origination Fee != Null or 0), then Origination Fee Retained by Lender (\$) = [Total Origination Fee Paid or to be Paid Directly by Borrower (\$) - (([Origination Fee Paid to Broker + Origination Fee Paid to Correspondent]/100) * Maximum Constrained Loan Amount)] else Origination Fee Retained by Lender (\$) will be blank in C&D |



| #  | DUS Gateway Page         | DUS Gateway Field                                                                     | C&D Commitment Section | C&D Field                                                                | Translation                                                                                                                                                             |
|----|--------------------------|---------------------------------------------------------------------------------------|------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 44 | Deal Detail              | Lender Contact                                                                        | Register               | Seller Contact Name                                                      | N/A                                                                                                                                                                     |
| 45 | Deal Detail              | Lender Contact Email                                                                  | Register               | Seller Contact E-mail                                                    | N/A                                                                                                                                                                     |
| 46 | Deal Detail              | Lender Contact Phone                                                                  | Register               | Seller Contact Phone                                                     | N/A                                                                                                                                                                     |
| 47 | Deal Detail              | Business Lead                                                                         | Register               | NAM Name                                                                 | N/A                                                                                                                                                                     |
| 48 | Property                 | Property Name                                                                         | Property Collateral    | Property Name                                                            | N/A                                                                                                                                                                     |
| 49 | Property                 | Street Address                                                                        | Property Collateral    | Primary Property Address - Address 1                                     | N/A                                                                                                                                                                     |
| 50 | Property                 | City                                                                                  | Property Collateral    | City                                                                     | N/A                                                                                                                                                                     |
| 51 | Property                 | State                                                                                 | Property Collateral    | State & Postal Code                                                      | N/A                                                                                                                                                                     |
| 52 | Property                 | Zip                                                                                   | Property Collateral    | State & Postal Code                                                      | N/A                                                                                                                                                                     |
| 53 | Property                 | County                                                                                | Property Collateral    | County                                                                   | N/A                                                                                                                                                                     |
| 54 | Property                 | Age Restricted?                                                                       | Property Collateral    | Age Restricted (as defined in the Housing for Older Persons Act (HOPA))? | N/A                                                                                                                                                                     |
| 55 | Pre-Review and/or Waiver | Category = Pricing / Fees AND Sub-Category = G&S fee reduct. below curr. pricing memo | Pricing Attributes     | Lender / Fannie Mae Pricing Waiver?                                      | If Category = Pricing / Fees AND Sub-Category = G&S fee reduct. below curr. pricing memo, then Lender / Fannie Mae Pricing Waiver? = Fannie Mae Approved G/S Fee Waiver |



| #  | DUS Gateway Page         | DUS Gateway Field                                                                                                                   | C&D Commitment Section                | C&D Field                                                                | Translation                                                                                                                                                                                      |
|----|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 56 | Pre-Review and/or Waiver | Category - Pre-Review (4660) AND Sub-Category = Financing Structures AND Descriptor = MAH Interest Reduction Payment (IRP) Property | Pricing Attributes – Other Attributes | Interest Reduction Payment (IRP) Subsidy                                 | If Category - Pre-Review (4660) AND Sub-Category = Financing Structures AND Descriptor = MAH Interest Reduction Payment (IRP) Property, then Interest Reduction Payment (IRP) Subsidy is checked |
| 57 | Pre-Review and/or Waiver | Category = Insurance AND Lender Delegated = No                                                                                      | Commitment Details                    | Types of Commitment Variances/Waivers - Non-Delegated Insurance Waivers  | If Category = Insurance AND Lender Delegated = No, then Non-Delegated Insurance Waivers is checked                                                                                               |
| 58 | Pre-Review and/or Waiver | Category = Document Modifications And Sub- Category = Business/Credit and Legal Approval                                            | Commitment Details                    | Types of Commitment Variances/Waivers - Non-Delegated Legal Waivers      | If Category = Document Modifications And Sub-Category = Business/Credit and Legal Approval, then Non-Delegated Legal Waivers is checked                                                          |
| 59 | Pre-Review and/or Waiver | Category = Guide (Other)                                                                                                            | Commitment Details                    | Types of Commitment Variances/Waivers - Other Guide Waivers              | If Category = Guide (Other) , then Other Guide Waivers is checked                                                                                                                                |
| 60 | Pre-Review and/or Waiver | Category = Pre-Review (4660) AND Sub-Category = UW Standards                                                                        | Commitment Details                    | Types of Commitment Variances/Waivers - Underwriting Standards Variances | If Category = Pre-Review (4660) AND Sub-Category = UW Standards, then Underwriting Standards Variances is checked.                                                                               |
| 61 | Pre-Review               | Category = Pre-Review (4660), Sub-                                                                                                  | Commitment Details                    | Check box if Large Loan                                                  | If Category = Pre-Review (4660), Sub-Category=Size, and Descriptor = Large, then Large Loan is checked                                                                                           |



| # | DUS Gateway Page | DUS Gateway Field                     | C&D Commitment Section | C&D Field | Translation |
|---|------------------|---------------------------------------|------------------------|-----------|-------------|
|   | and/or Waiver    | Category=Size, and Descriptor = Large |                        |           |             |



## Appendix B – DUS Gateway Prepayment Terms

Table 2: DUS Gateway Prepayment Options

| Prepayment Combination Number | Interest Type             | Prepayment Component (1) | Prepayment Component (2) | Declining Premium Schedule   | Other Prepayment Premium Description | Loan Term(s) |
|-------------------------------|---------------------------|--------------------------|--------------------------|------------------------------|--------------------------------------|--------------|
| 1                             | Fixed Rate                | Declining Premium        | Null                     |                              |                                      |              |
| 2                             | Fixed Rate                | Yield Maintenance        | 1% Fixed Prepayment      |                              |                                      |              |
| 3                             | Fixed Rate                | Prepayment Lockout       | Declining Premium        | 10-10-5-4-3-2-1              |                                      | 84           |
| 4                             | Fixed Rate                | Yield Maintenance        | Other Prepayment Premium |                              |                                      |              |
| 5                             | Fixed Rate                | Yield Maintenance        | Null                     |                              |                                      |              |
| 6                             | Fixed Rate                | Prepayment Lockout       | Null                     |                              |                                      |              |
| 7                             | Fixed Rate                | Fee Maintenance          | Null                     |                              |                                      |              |
| 8                             | Variable Rate: SARM       | Prepayment Lockout       | Declining Premium        |                              |                                      |              |
| 9                             | Variable Rate: SARM       | Prepayment Lockout       | Null                     |                              |                                      |              |
| 10                            | Variable Rate: SARM       | Prepayment Lockout       | Other Prepayment Premium |                              |                                      |              |
| 11                            | Variable Rate: SARM       | Prepayment Lockout       | 1% Fixed Prepayment      |                              |                                      | 60, 84, 120  |
| 12                            | Variable Rate: Fixed+1    | Yield Maintenance        | Null                     |                              |                                      |              |
| 13                            | Variable Rate: Hybrid ARM | Yield Maintenance        | Declining Premium        |                              |                                      |              |
| 14                            | Variable Rate: Hybrid ARM | Yield Maintenance        | Other Prepayment Premium |                              | Filled-in                            |              |
| 15                            | Variable Rate: ARM 7/6    | Prepayment Lockout       | Declining Premium        | 5-4-3-2-1-1-1, 5-1-1-1-1-1-1 |                                      |              |
| 16                            | Variable Rate: ARM 5/5    |                          |                          |                              |                                      |              |



## Appendix C – How to Submit a DUS Gateway Support Request

1. From the “Cases” tab, click the “**Create New Case**” button.
2. Fill out required fields to submit a case beginning with the “**Case Type**” dropdown.
3. Select the appropriate “**Case Problem Area**” of the application or deal from the dropdown list.
4. Fill out other fields on the page. If the support request is related to a specific Deal, click the lookup (magnifying glass) beside “Deal” and search for the appropriate deal name, assign a title for your request in the “Subject” field, and then enter a more detailed explanation in the “Description” field.
5. Click “**Submit**” to send your request to Fannie Mae. You will receive a notification in DUS Gateway with updated information and/or a resolution to your request.
6. Contact your NAM with any questions.



## Frequently Asked Questions (FAQs)

**Q1. Do DUS Gateway and C&D have similar data validations?**

No, each system has a different set of data validations.

**Q2. Using Commitment Integration, will we still setup the Commitment for the Deal manually in C&D?**

The “Prepare C&D Data” process in DUS Gateway creates a draft Commitment in C&D. This draft Commitment needs to be completed in C&D for the Commitment to be confirmed by Fannie Mae. However, for some transaction types, the manual setup of the Commitment in C&D maybe warranted.

**Q3. Is the “Prepare C&D Data” process in DUS Gateway required?**

It is an optional process. We encourage you to use it to reduce duplicate data entry.

**Q4. Is a special role or special access required for the “Prepare C&D Data” process in DUS Gateway?**

No, all DUS Gateway Lender users can submit a Deal to C&D from DUS Gateway.

**Q5. Our users do not have access to DUS Gateway or C&D. Who can provide them access?**

Please contact your Technology Manager Administrator within your organization to gain access to DUS Gateway or C&D.

**Q6. Can the “Prepare C&D Data” process be used for Master Portfolio Deals?**

No, you cannot submit a Master Portfolio deal to C&D.

**Q7. What does the Seller Contact in C&D map to in DUS Gateway?**

The Seller Contact in C&D maps to the Lender Contact for the Deal in DUS Gateway.

**Q8. How many fields are transmitted from DUS Gateway to C&D?**

Approximately 40% of the fields required for Commitment in C&D are sent from DUS Gateway to C&D.

**Q9. Will the waivers that are declined in DUS Gateway be sent to C&D? If so, will we have to manually uncheck the declined waivers in C&D?**

No, the declined waivers will not be sent from DUS Gateway to C&D through the “Prepare C&D Data” process. Manual updates to reflect the declined waiver will be required in C&D.

**Q10. Loan Document Modification waivers are not required before Rate Lock. Do the Loan Document Modification waivers have to be added to C&D through a change request?**

Any waivers that are not in DUS Gateway at the time of data transfer to C&D can be manually added to the draft Commitment in C&D without a change request. If the Deal is already Submitted for Commitment in C&D, then a change request is required.

**Q11. In DUS Gateway, is there a way to print the waivers on the Step 2 – Select Pre-Review and/or Waiver” page?**

The standard browser printing functionality can be used. There is no specific print function within DUS Gateway.



**Q12. If I do not adjust the “Adjusted Guaranty Fee (bps)” and the “Adjusted Servicing Fee (bps)” in equal increments on the “Step 3 – Review Deal Details” page in DUS Gateway, what will happen?**

DUS Gateway will display an error message and prevent you from submitting the Deal to C&D.

**Q13. Do the “Pre-Commitment Amount”, “Adjusted Guaranty Fee (bps)”, and “Adjusted Servicing Fee (bps)” fields in DUS Gateway need to match the “Commitment Amount”, “Guaranty Fee”, and “Final Servicing Fee” fields in C&D?**

No, but if you know these values at the time of using the “Prepare C&D Data” process in DUS Gateway then you should enter those values in DUS Gateway before sending to C&D. Otherwise, you can update those fields in C&D on the draft Commitment. However, if the Deal is already Submitted for Commitment in C&D, then a change request is required. Please work with your Acquisitions Analyst.

**Q14. Should we use the “Prepare C&D Data” process in DUS Gateway before Rate Lock?**

No, please use the “Prepare C&D Data” process in DUS Gateway after you have Rate Locked and enter the Rate Lock amount in the “Pre-Commitment Amount” field on the “Step 3 – Review Deal Details” page in DUS Gateway.

**Q15. If there is already a draft Commitment in C&D for my Deal and I use the “Prepare C&D Data” process in DUS Gateway, will it create another draft Commitment in C&D?**

Yes, it will result in two draft Commitments in C&D for the Deal, and you must delete one of them.

**Q16. If we need to make a change to the data that was sent from DUS Gateway to C&D, do we update the data in DUS Gateway or C&D?**

The data should be updated in C&D before submitting for confirmation in C&D. Please add any additional Properties for the Deal in C&D. However, if the Deal is already Submitted for Commitment in C&D, then a change request is required. Please work with your Acquisitions Analyst.

**Q17. After the Commitment has been confirmed in C&D or the Deal has been delivered in C&D, do we have to go back to DUS Gateway and update any information?**

If you determine a change may be needed after Commitment has been confirmed, please discuss the change with your Customer Engagement team to determine if the change needs to be made in DUS Gateway.

**Q18. Can we go directly to C&D from DUS Gateway?**

Yes, click on the C&D hyperlink available under “Useful Links” on the left navigation pane in DUS Gateway. It will open a new browser window that will prompt you to login to C&D if you have not already started an active C&D session during the day.

**Q19. Is the Multifamily C&D Upload Template functionality still available in C&D?**

Yes, the “Upload” link in C&D is available once you have navigated to your Deal.

**Q20. How can I use the Multifamily C&D Upload Template if data has been sent from DUS Gateway to C&D?**

Refer to the [C&D User Guide](#) under the Help link for guidance on how to utilize the C&D Upload Template. Please include the Commitment Number on the upload template to avoid creating a new Commitment. All Commitment data fields must be completed on the update template because it will overwrite data sent from DUS Gateway except for the “Short Property” and “Registration information” in C&D.



## Contact Information

| Team                                                 | Email / Phone                                |
|------------------------------------------------------|----------------------------------------------|
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| Technology Support Center Assistance                 | 1-800-2FANNIE, press 1 then 1                |